



Sourcing & Supplier Matching Request Form

Complete this form to engage Africa Opal's Sourcing & Supplier Matching service. We will identify, vet, and shortlist verified suppliers from China, Japan, South Korea, Vietnam, or India that match your exact requirements. We respond within 48 hours of receiving this form.

1. Your Company Details

Company Name

Country

Contact Person

Title / Position

WhatsApp / Phone

Email Address

Website (if any)

2. Product Requirements

Product Name / Description

Product Category

HS Code (if known)

Intended End Use

Target Country of Origin

Reason for preference (if any)

3. Specifications & Standards

Attach technical drawings, reference photos, or approved samples if available. The more detail you provide, the better matched your supplier shortlist will be.

Key material(s) required

Certifications required (CE, ISO, etc.)



Dimensions / Weight / Capacity

Colour / Finish

Any existing brand / private label requirements

4. Commercial Terms

Estimated Annual Volume Unit Initial Trial Order Quantity Target Unit Price (USD)

Preferred Payment Terms (e.g. T/T 30%)

Incoterms Required (FOB / CIF / EXW)

Required Lead Time (weeks)

Required Delivery Port / City

5. Supplier Preferences

- ☐ China
- ☐ Vietnam
- ☐ Factory direct (no trading companies)
- ☐ ISO certified preferred
- ☐ Japan
- ☐ India
- ☐ Trading companies acceptable
- ☐ Export experience to Africa required
- ☐ South Korea
- ☐ No preference
- ☐ Minimum 3 years in business
- ☐ English-speaking team preferred

6. Additional Information

7. Declaration

I confirm the information provided is accurate. I understand that Africa Opal will conduct a good-faith supplier search and shortlist based on the requirements stated above. Africa Opal does not guarantee minimum pricing or availability.

Inspector Name Signature Date Client Approval